### WASHINGTON ARMS COLLECTORS



## Special points of interest:

- Show Hours: 7:30 am for table holders
- Member doors open at 9:00 am
- Visitors door opens at 10:00 am

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# GunNews



Volume I Issue #3

August-September 2023

## The What & Why of WAC's Business Decisions:

The last several months have been a learning experience for me, and for the most part pleasant. After hearing time after time from members "we haven't got the slightest idea what's going on. Are the shows still running?" I decided that since we could no longer afford to publish the newsletter we would try it in house, and surprise surprise it's helping with communications, and to keep our members updated.

Over the next few months I will seriously look at how many of these to produce every year, but with the extensive Secretary minutes included you will at least be able to see what the Board is doing to keep the shows active.

One of our biggest concerns right now is Monroe. The fairgrounds was bought out by the City and immediately raised the price of everything. They almost doubled the cost of using the facility, which quite frankly breaks my heart. When I was Show Manager I always loved that show.

The vendors, and members were friendly, and the fairgrounds staff was wonderful. However it's quite a problem now with their staff not knowing where to find things, the parking is a problem, and they failed to provide handicap parking at the last show. When contacted the people in the office could do nothing but shrug their shoulders.

The Board is considering completely dropping the Monroe show for a number of reasons. I would like to see if our members could help us out with this situation. How you ask? Do any of you that live in the area know of other facilities that could handle our show? If not consider talking your friends and fellow members into supporting the show.

If we stuff the building to the rafters we just might not lose as much money, and would be able to continue in the area (if not at the fairgrounds some other local location.) The Board is open to suggestions just contact us and we will happily look into it.

On another note, and this is not a new problem, but one that is increasingly getting out of control. Vendors leaving the show early! The hours of the show are clearly posted, and the person that pays money to come in late in the day and sees a half empty floor has to wonder why they paid money to get in.

In business you are not guaranteed that you will have a booming business, nor are you guaranteed a great attendance. WAC provides you a location to set up, and hopefully to sell everything you brought but that's not a practical guarantee.

If you think you may not be able to stay for the entire show, let the staff know so they can put your table in a location that will not leave a giant hole in the middle of the show. They will do everything they can to accommodate you, and we all hope that you have a successful show.

Karen Jennings President Washington Arms Collectors

#### Washington Arms Collectors Board Meeting Minutes August 22, 2023

#### Attending:

Karen Jennings, President

Richard Ripley, Director, Acting Secretary

Holly Henson, Treasurer (via teleconference)

Marcy Hinkley, Bookkeeper

Brenda Neigel-Britt, Office/Property Manager

Kacie Haynes, Show Manager

Ray Dotson, Director

John Hubbard, Director

Forbes Freeburg, Director

Damien Wongwai, Director

James Romnes, Director

#### Absent:

Jim Weaver, Director (excused)

Tani Iwashita, Director

Tim Wegner, Director

Boyd Kneeland, Past President

#### Guest:

Jon Williams

Business conducted pre-meeting by e-mail:

Approval of July Meeting Minutes

Moved by Director Freeburg, second by Director Iwashita

Aye votes from Directors Freeburg, Iwashita, Weaver, Hubbard, Romnes, Dotson

**Motion Passes** 

Meeting called to order at 6:36 PM

Approval of Prior Board Meeting Minutes:

Accomplished by email prior to meeting

#### Officer & Staff Reports:

Jon Williams (Guest) – He's noticed no event sponsors at WAC events. Consider wristbands or something similar to track how long someone is on site, which could be used as a selling point for vendors. What about raffles as a way to generate interest, maybe with donated firearms. Consider also silent auctions at the shows. Maybe Member only events or discounts, maybe at a range or gun shows.

#### President

President Jennings has made up another GunNews!

Wes Knodel's schedule was included in the GunNews. Will also add the Falcon Shows as well.

The military vehicle contact was made.

There will be more information forthcoming.

#### Vice President

No Report

#### Treasurer

June's report included 2021 and 2022. Revenue is down 25%, as are expenses but this year's loss is larger in part to the A/C failure in the building.

There is a high level summary included, such things as Membership income vs show income, Membership vs show vs office expenses. We got an \$18K tax reduction this year.

The Monroe shows for the last year had \$35k revenue, but this year was about \$16k (fewer shows). Expenses were about \$32K each year. There are some fixed components to the expenses, but the variable components were not down as much as revenue.

Building Fund is now at \$340K as of June, 2023. We are running at about \$11K/month loss, or less than 36 months of operations at our current burn rate.

The last Monroe show (January 2023) lost about \$6K. We did not bring up our trailer and tables, and didn't use any temps, which saved \$3K. There was little advertising for the show.

#### Office Manager

Skated on the A/C repair – warranty reduced costs

Status of upcoming shows:

35 tables in Monroe September – about 150 is break-even

100 in Puyallup for October.

And 9 in Enumelaw

We have the list of all the vendors that have been in Monroe in the last 2 years, Ms. Neigel-Britt will call them.

I "heart" radio and classic rock offered us a week of advertising for \$500

Show Manager Haynes and President Jenning's new phones work!

Phones – current (old) autopay was cancelled, new link will be created. Old phone is no longer operational.

#### Operations Manager

Nothing specific to report

Groups like Rocky Mountain Elk Foundation, Ducks Unlimited, Ruffed Grouse Society, etc. can have Display tables and guest passes for those staffing the tables (no charge).

Ranges like Kenmore, Machias, etc. should pay for tables, and at least one person staffing the table needs to be a WAC Member (other volunteers can have guest passes)

Show cash check is set, but cashing it may need one of the signers (and only cash at Puyallup)

#### Old Business

Discussion of the idea of adjusting the table rent structure to discount longer term commitments. We need an executive session to discuss this in detail – financials only. Make a proposal on table rent prices and suggest special pricing at various shows, i.e. spring cleaning, etc.

- New cell phones for staff Complete
- Still have an open Vice President position.
- Gold Life Member Badges Received, distributed @ meeting. These were purchased with personal funds, not Club funds.
- Database changes to support the "3 years continuous membership" for voting. No need it only applies to <u>running</u> for office.
- Media Specialist Foreman has resigned family issues.
- Dan MacGugan matter (appearing inebriated at the January Puyallup show). He has not responded to the registered letter. Suspended until December.
- Warn Mike Scribner (Falcon Gun Shows) about handing out flyers promoting his shows at our shows. This is not allowed by our Rules of the Road. #8; we will send a cease-and-desist letter. He has not responded to the registered letter.
- A life member in Idaho wants to raffle off a rifle at our show, but they will need a gaming license in Washington state. If they are only doing the raffle, we will comp a table. This member has not responded to contact requests. No response at this point, Office Staff Neigel-Britt will follow up. He could have an Ad in gun news
- Need to get website updated Director list is current, but formatting is not as desired. Director Freeburg is working on it.
- Need to publish a new organization chart, with new phone numbers Complete.
- Member demographics before abandoning Monroe
  - Contacting Brian Mills Public Safety Commission for the City of Snohomish Director Ripley will attend the October meeting and report back.
- Director Dotson will continue discussions with Lakewood about having shows there. Still an active work in process.
- Membership renewals follow-ups.

Communicate with the membership re: GunNews.- Done

Military vehicles at Puyallup Oct 21-22, 2023 - Damien and Karen have contacts.

**New Business** 

Director Freeburg proposes changing the Display award points for Rarity (20 points currently) to 15, and increase the points for Titles and Labels (10 points currently) to 15. Total award points are 100, with sub-categories. Moved by Director Freeburg, second by Director Romnes, unanimous approval.

Director Hubbard - Discuss Course of Action about Monroe September one day show.

Director Romnes is putting together video for the web site.

Member: discipline – A member left early (as a vendor), used the wrong gate, and was driving on the Fairgrounds (big problem with the Fairgrounds). He wants to continue to attend shows, but not as a vendor. His offense was the last Sunday of Puyallup, May 21, 2023 ~~2:30 PM. Director Ripley moves for 12 months from the May offense. Director Hubbard seconds, unanimous, suspension to May 31, 2024

Political/legislative reporting - contacted Dave Workman, but not to publish in GunNews.

Election information: Director Freeburg suggests a section on web site. This needs to be done soon. Media Specialist Foreman ran the last election by survey software. Perhaps a computer at a show? Regardless, it must be done according to the by-laws. Nominations take place at the December show, candidate's statements and statements are published in the February Gun News, March is voting, new Officers/Directors take office in April. There are 5 Director positions and all Officer positions are available.

The Website is controlled by an outside contractor. We can get things done, but we must get on their calendar to get things accomplished. We are charged by the hour to have them work things.

Executive meeting scheduled for August 29, 6:30 PM in person, NO Zoom

Show in June 2024 in Monroe? We have Member demographics for the area, but the data has not been analyzed. The Monroe shows usually do not make money. We currently have 2 dates reserved (but not paid), June 22-23 or 29-30. August is not available.

Puyallup is not available in June, August, or September, 2024. There are different events, but space is just not available.

The current lineup for 2024 is

January - Enumclaw

February - Puyallup

March - Enumclaw

April - Enumclaw

May - Puyallup

June – no show, maybe

July – no show

August – no show

September – Monroe (7-8, if available, else June 29-30)

October - Puyallup

November - Enumclaw

December - Puyallup

Elma was an unproductive show, with minimal advertising, so that is not attractive. Losses in Elma are comparable to Monroe.

President Jennings is reluctant to have 3 months without a show, but maybe we have a Club event, such as a range day, or a blackpowder day. Perhaps ask a food truck to participate? There may also be insurance considerations.

Note that we need to add Friday to Enumclaw shows, to allow a less hurried set up, both for us and our vendors.

#### Washington Arms Collectors Board Meeting Minutes September 26, 2023

#### Attending:

Karen Jennings, President

Richard Ripley, Director, Acting Secretary

Holly Henson, Treasurer (via teleconference)

Marcy Hinkley, Bookkeeper & Office/Property Manager

Kacie Haynes, Show Manager

Kirk Foreman, Media

Ray Dotson, Director

John Hubbard, Director

Tani Iwashita, Director

Forbes Freeburg, Director

Damien Wongwai, Director

James Romnes, Director

Tim Wegner, Director (via teleconference)

#### Absent:

Jim Weaver, Director (Excused) Brenda Neigel-Britt, Office (Excused) Boyd Kneeland, Past President

Meeting called to order at 6:29 PM

Special Presentation of Gold Life Member badge to Emma Cleary, in recognition of her years of service to the Club. The Board had previously given her a Life Membership, but several Directors contributed personal funds to purchase a Gold Life Member badge.

Approval of Prior Board Meeting Minutes:

Minutes for the August meeting were not completed prior to this (September) meeting, so this will be handled by e-mail in the next weeks.

#### Officer & Staff Reports:

President

Vice President No Report

Treasurer

#### Office Manager

Advertising has been very selective for the recent Monroe show, but Gate was poor, and Table rentals were typical low.

Special cost for an FFL to be on site (\$120)

There are 180 tables for Puyallup

35 tables for Enumclaw

Currently 2 tables at Elma

#### **Operations Manager**

#### Show Manager

Monroe event parking was an issue – especially for ADA compliance.

The Fairgrounds did not supply adequate support for the show, so there were problems with vendor access for load/unload, and disabled people could not park close to the building.

There was no Wi-Fi until early afternoon, nor were the ATMs working until later. We will bring this up with Fairgrounds management.

Gate times and costs were not consistent between the Fairgrounds web site and our Facebook & Web site. This was a non-trivial issue, but is mostly a "one day show" problem.

The final count at Monroe was 99 tables. We did have 8 or so tables that were "walk-ins".

#### New Business:

Brenda had an application from a potential member. He was very difficult with Office Manager Brenda Neigel-Britt. After some discussion the Board agreed to allow him to join, and he sent Brenda a bouquet of flowers with an apology.

#### Old Business:

Director Freeburg has been working on the Web site. Monroe hours were different.

Web site issue – different browsers do not necessarily render pages correctly. Perhaps add a note that only a specific list of browsers are supported. ("We know it works with these browsers")

Web site security – Director Romnes's son highlighted some problems, perhaps due to an older version of Apache.

Director Romnes has video up on Facebook and YouTube "Girls, Guns, and the Licorice King", and "Barbie, Webley, and Zelenskyy" (but search for "Webley, Barbie, V4" for the latter)

Situation re our Certificates of Deposit at DA Davidson. The issue relates to authority to roll over expiring certificates. Bookkeeper Hinkley usually handles this process.

Motion to adjourn by Director Romnes, Director Iwashita seconds, unanimous at 7:24 PM

## **Election Timeline**

Elections are just around the corner and if you've ever thought about running for office now is the time to seriously consider throwing your name in the hat.

We have had a number of changes in the Board of Directors, with some fresh ideas being discussed and an energized BOD. This year as in the past we are always looking for people who will come up with ideas to improve the shows in a constructive manner.

## This year we need people to fill the following positions:

President, Vice President, Secretary, five Directors, and an Election Chair. If any of these positions interest you, your application or nomination must be in by 1:00 pm December 10th. You may submit your nomination to the office, or a verbal nomination at the show.

Following that you will receive instructions on when to submit your picture, and candidate statement to the office for publication in the February GunNews.

More information will be posted in the next edition of the GunNews.

#### STRAIGHT FROM THE HOLSTER BY J.T. HILSENDEGER

I had a project for this morning and going out to start my truck I walked headlong into a huge spider web, right across my face. It wasn't quite daylight yet. Just like hunting season, right. Even though I use a muzzle loader, I always hunt the modern season in eastern Washington. Here's my reasoning. Modern season for deer is roughly two-three weeks later in the fall with the weather being cooler and wetter meaning walking is quieter, easier to do the sneaking thing especially having to deal with the fallen cottonwood leaves that when dry sound like walking through potato chips. Where I hunt in eastern Washington there is a mix of coniferous and cottonwoods. If I'm after Whitetails I hunt the lower stuff to include the cottonwoods and if after Muleys, it's higher up and only the firs and mountain mahogany brush. It's so brushy, (love it) that a long shot might be about 50 yds, the limit that I will venture a shot. Most shots are about half that. Also the weather is cooler, enough to make you think you should have grabbed a jacket before stepping out of the camper, to answer nature's call.

I'd list the variety of animals I can expect to run into but some time back another WAC member with property over there told me to not encourage more west side hunters to come east. Let's just say there are many varieties of hoofed animals and lots of paws with claws. And--,you won't see them with your keister planted in your side by side, putting away down the road. Get out, walk and listen.

A couple weeks ago there was a one day show in Monroe and I decided to attend as I've always gotten my best deals in Monroe. As a one day show, there were fewer vendors as those from down south felt it wasn't worth the drive for only one day. I noted the building to be about 2/3 full but those were overflowing with goods and a lot of wooden stock stuff. My kind of stuff. A few vendors were from further north and don't come to Puyallup, the drive too far with lodging etc, not worth it. Every one I talked with however was ready to bargain. When the doors opened at II, the crowd rushed in, almost like the old days in Puyallup, headed for the Saturday only area.

I found a few bargains for myself and after a couple hours visiting, headed south to do road "dodge-em" on 522, 405, and 167 to home. About a week ago I was at Walmart looking through the Sporting goods for the bargains, hoping the same person that usually marks down stuff was doing it again. Yeah, sometimes the prices are unreal so low. Anyway, I ran into a WAC member who asked if I buy guns too, as he had a friend recently acquiring his dad's collection. Oh yeah. After a couple phone calls, I was enroute to this guy's home. Arriving, I thought I was being "pranked" as in the driveway was an older Volvo, the garage doors were painted with a large Seahawks eagle head and the other door a number twelve. (I'd been told this young fella was a tree hugging animal lover).

Opening the garage door I saw a golf bag and clubs propped up against the wall. Only thing more to complete the prank (?) would have been a political sign in the front yard endorsing a candidate not my choice. Anyway, I left with a couple of Italian (what else) Colt Walkers, 44 caliber, a couple I858 Remington revolvers. 44, an I860 colt revolver. 44, a Sharps military rifle in .54 (paper or linen cartridge), plus a Hawken style rifle in .45. (maker unknown) Of course everything was Italian made and before you "poo-hoo" them you ought to do a comparison with any other manufacturer in the last I5-20 years. Oh yeah, those Italian guys make one heck of a quality piece many times better than the competition. Thrown in was about twenty five pounds of lead ball, a couple powder horns and lots of cleaning stuff, unused, as all the guns were as clean as having just left the factory., plus a couple still sealed cans of powder.

This young fella had set the asking price and it was so low, I I didn't even think about "dickering" but instead gave him an extra \$100. As I was loading up a neighbor came over asking if I'd be interested in another revolver and produced another Walker. Yup, now I have three for the next Puyallup show.

Nuff for now. Time to do the inventory of what I'll be needing for the trip east in a couple weeks. (being written on October first) See you next show.

Editors Note: If you love reading John's stories stop by and say hello. He is usually on the first floor at the Pavilion.

## "Don't" Bring Them To The Show

As most of you know the gun laws are always changing and never in favor of the law abiding citizens, however even though we all know that most of them are unconstitutional we still have to work through the system to get them overturned.

Is this fair or just probably not but that's for each of us to decide, but what we cannot do is break the laws at our shows if we wish to continue. I've spent a few hours reading over the written RCW's pertaining to the new laws and as usual they are a convoluted mess. Some of them could easily be interpreted several different ways, but WAC has to continue to be vigilant in our enforcement as we interpret the legislators interpretation of what was intended.

So having said that if WAC members question if what they want to bring to the show is within the new laws, as the President Biden just said, "Don't, don't don't." If you're not sure just don't bring it and compromise the show.

At the last several shows Security has had to deal with high capacity magazines, and AR parts. It has been well advertised that we may not have those items at the show.

If you have banned items on your table, Security will write up a report and submit it to the Board. One infraction will be enough, a second and we will consider disciplinary actions. Let's be fair to those at the show, and not get Washington Arms Collectors shut down because of a few who would rather not obey the law. If you really want to be a rebel, go out and vote!

For those of you who would like to know the <u>exact</u> laws as written I have documented the following information:

### RCW 9.41.370 Large Capacity Magazines:

No person in this state may manufacture, import, distribute, sell, or offer for sale any large capacity magazine, and the RCW goes on to list Exceptions, and Penalties.

## RCW 9.41.390 Assault Weapons:

No person in this state may manufacture, import, distribute, sell or offer for sale any assault weapon, except as authorized in this section, and the RCW goes on to list several pages of information.

## RCW 9.41.010 Antique Firearms & Accessories:

Antique firearms mean a firearm or replica, of a firearm not designed or redesigned for using rim fire or conventional center fire ignition with fixed ammunition and manufacture in or before 1898, for which ammunition is no longer manufactured in the United States and is not readily available in the ordinary channels of commercial trade.

This RCW goes on to list a number of firearms that are considered "Assault Weapons" which is fairly long, and also lists restrictions on overall length, conversion kits, parts, grip restrictions, detachable magazines, thumbhole stocks, folding or telescoping stocks, flash suppressors, flash guards, silencers, recoil compensators, muzzle brakes, threaded barrels, and the list goes on with not enough room in this document to list them all.

All of this information is easily accessible on line by just typing in the RCW numbers. If you have questions about some of the restricted firearms just ask one of our Security people to see the list they were given.

The Board of Directors would like to thank you for your patience, and keep in mind WAC did not write these laws.

#### WASHINGTON ARMS COLLECTORS

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Washingtonarmscollectors .org

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GunNews Editor and Producer: Karen Jennings

#### **Washington Arms Collectors** Gun Show Schedule www.WashingtonArmsCollectors.org OFFICE: (425) 255-8410 **SATURDAY & SUNDAY** Jan. 14 Monroe Feb. 25 & 26 Puy. Pav. Mar. 25 & 26 **Enumclaw** 20 & 21 May Puy. Pav. July 08 & 09 Elma Sept. 16 Monroe Oct. 21 & 22 Puy. Pav. Oct. 28 & 29 **Enumclaw** Nov. 11 & 12 Elma Dec. 9 & 10 Puy. Pav. **SHOW LOCATIONS** Elma Show - Grays Harbor County Fairgrounds **Enumclaw Show - Enumclaw Expo Center** Monroe Show - Evergreen State Fairgrounds Puyallup Show - WA State Fair & Events Center **VERIFY ALL SHOW DATES BEFORE TRAVELING**

#### 2023 Wes Knodel Centralia schedule

September 9 & 10

October 14 & 15

November 18 & 19

December 16 & 17

### 2023 Falcon Production Gun & Knife Show

November 4 & 5 November 18&19 December 2-3 December 15-17

## Seminars and Upcoming Attractions:

WAC would like to present more seminars, and informative displays that would be of interest to not only our members but the general public attending our shows.

If you know of a knife maker, fishing guru, outfitter, or black powder enthusiasts let us know and we will feature them on our webpage and in upcoming GunNews editions. We have talented people in this organization so think about it, and contact the office so we can get you featured in all our next editions.

## **Member Renewal Information & Form**

W.A.C Membership Application (New and Renewing)										
Last Name:	First: Name:		M.I.:	Mem#:						
Mailing Address:	City:	State:	Zip:	Phone#						
E-Mail: ( We will not share this with anyone.)		DL# Drivers License#			Exp. Date:					
Birth Date: (Month)	(Day)	(Year)	CPL# Concealed Pistol License			Exp. Date:				
			CHECK PAYMENT TYPE	New and Expired Members, if you do not have a current CPL or FFL, add an additional \$15.00 for the Initiation Fee which includes a Washington State Patrol background check.						
1 Year - \$57	\$15 Background	(if no valid CPL)	\$5 Dor	nation	Tota	al Amount:				
2 Years - \$114	Assoc. \$30	Life \$600	\$10 Do	nation	ċ					
3 Years - \$171	Spouse \$15	Sr. Life \$350	\$25 Do		۲					
** SEE THE BACK O	F THIS APPLICATION FO	R ADDITIONAL INSTR	UCTIONS AND	YOUR REQUIF	REL					